

## BUSINESS DEVELOPMENT MANAGER

We are excited to announce an opening for an experienced **Business Development Manager** to join our specialist and dedicated team.

**You'll need to be passionate about Apprenticeships and work-based learning.**

**As a Business Development Manager, you will play a crucial role in driving our growth and shaping the future of education and employment.**

Your responsibilities will include fostering relationships with key stakeholders, identifying and cultivating new business prospects, collaborating with internal teams for seamless programme delivery, and staying updated on industry trends and competitors. Meeting sales targets and contributing to our overall success will be key to excelling in this role.

It is essential that you have a background in work-based sales with a clear understanding and extensive knowledge of Apprenticeship delivery - even better if you have been a Tutor yourself! Your exceptional communication and negotiation skills, coupled with the ability to forge and maintain client relationships will set you apart.

We are looking for self-motivated individuals who are driven to achieve targets and make a difference through our Apprenticeship delivery programmes.

We apply the same crucial selection criteria not only to our staff recruitment, but also the employers we choose to partner with.

**We offer competitive salary, benefits, and a supportive work environment.  
Join us on our mission to transform lives through Apprenticeships!**

**HAVE THE CONVERSATION NOW!  
APPLICATION DEADLINE 22 JULY**

CONTACT  
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TRAINING & RECRUITMENT

*Training for success, learning for life!*

**26,000 Successful Apprenticeships achieved since 2003**

